

## Dual-self Model

Fudenberg and Levine (EM 2012), "Timing and self-control"

In dual-self models, the agent acts to maximize expected discounted utility subject to a cost of self-control that is derived from the preferences of a more impulsive short run self.

## Model:

discrete-time model with periods  $n = 1, 2, \dots$  and period length  $\tau$ .

long-run self "planner" : discount rate  $\delta = e^{-\rho\tau}$ .

short-run self "temptation selves "doers" : discount rate  $\delta\mu$ ,  $\mu = e^{-\eta\tau}$ .

$Y \subset R^{N_1}$  : space of states,  $A \subset R^{N_2}$ : space of actions

$h_n = (y_1, a_1, y_2, a_2, \dots, y_{n-1}, a_{n-1}, y_n)$ ,  $h_1 = y_1$  exogenously given.

A strategy for the long-run self is a measurable map  $\mathbf{a}$  from  $h_n$  to  $a$ , i.e.,  $\mathbf{a}(h_n) \in A(y_n)$

Dynamics are Markovian: they are given by probability distributions  $\pi(y_{n-1}, a_{n-1}) [dy_n]$  over states next period, conditioned by the current state and action.

The shorter-run self (or selves) has utility  $u(y_n, a_n)$  in period  $n$  if the action  $a_n$  is taken in the state  $y_n$ .

We work with average present values, so that we hold  $u(y_n, a_n)$  fixed as we vary the length  $\tau$  of the time period.

The expected average present value of the shorter-run self from period  $n$  on under  $\mathbf{a}$  is given by

$$U(h_n, \mathbf{a}) \equiv E_{\mathbf{a}, h_n} (1 - \delta\mu) \sum_{l=0}^{\infty} (\delta\mu)^l u(y_{n+l}, a_{n+l})$$

**ASSUMPTION SR0:**

$$\begin{aligned} & E_{\mathbf{a}, h_n} (1 - \delta\mu) \sum_{l=0}^{\infty} (\delta\mu)^l u(y_{n+l}, a_{n+l}) \\ &= (1 - \delta\mu) \sum_{l=0}^{\infty} (\delta\mu)^l E_{\mathbf{a}, h_n} u(y_{n+l}, a_{n+l}) \end{aligned}$$

and  $U(h_n, \mathbf{a})$  has a maximum for each  $n$  and  $h_n$ .

Because the problem of the shorter-run self is Markov, this maximized value only depends on the state:

**THEOREM 1:**  $\max_{\mathbf{a}} U(h_n, \mathbf{a}) = \bar{U}(y_n)$

$\bar{U}(y_n)$  : the temptation value in period  $n$  starting at state  $y_n$ .

The foregone value is then

$$\begin{aligned} \Delta(y_n, a_n) = & \bar{U}(y_n) - ((1 - \delta\mu) u(y_n, a_n) \\ & + \delta\mu \int_Y \bar{U}(y_{n+1}) \pi(y_{n+1} | y_n, a_n) [dy_{n+1}]) \end{aligned}$$

**THEOREM 2:**  $\Delta (y_n, a_n) \geq 0$  and

if  $\hat{\mathbf{a}} \in \arg \max_{\mathbf{a}} U (h_n, \mathbf{a})$ , then  $\Delta (y_n, \hat{\mathbf{a}}_n) = 0$

Suppose the self-control cost is  $\Gamma \Delta (y_n, a_n)$ , i.e., linear in the foregone value, where  $\Gamma \geq 0$ .

The agent's objective function is

$$V (h_n, \mathbf{a}) \equiv E_{\mathbf{a}, h_n} \sum_{l=0}^{\infty} \delta^l ( (1 - \delta) u (y_{n+l}, a_{n+l}) - \Gamma \Delta (y_{n+l}, a_{n+l}) )$$

Page 9: "The objective function reduces to the linear-costs version of Fudenberg and Levine (2006, 2010) when  $\mu = 0$ . It is also a special case of the functional forms considered in Noor (2007, 2011); unlike Noor, we assume that the long-run and short-run selves have the same underlying per-period utility function, and we specify how preferences change with the period length."

Page 6: " The shorter-run self (or selves) has utility  $u(y_n, a_n)$  in period  $n$ . We work with average present values, so that we hold  $u(y_n, a_n)$  fixed as we vary the length  $\tau$  of the time period. The objective of the long-run player is the average present value of these shorter-run self utilities, minus a cost of self-control that is defined with reference to the maximum possible average present value for the shorter-run self."

**Question:** Suppose  $\Gamma = 0$ . We have  $U(h_n, \mathbf{a}) = V(h_n, \mathbf{a})$ . Is this reasonable?